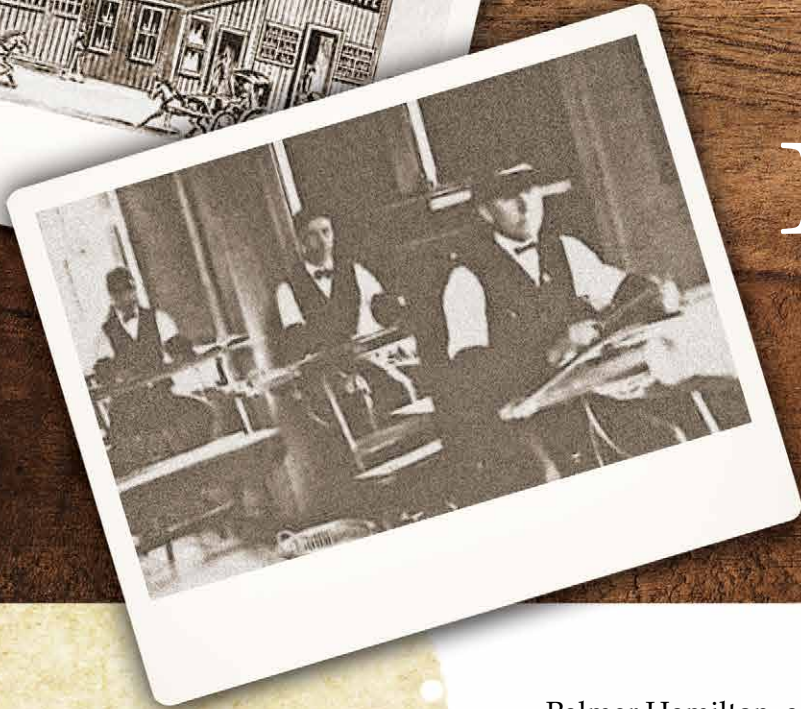
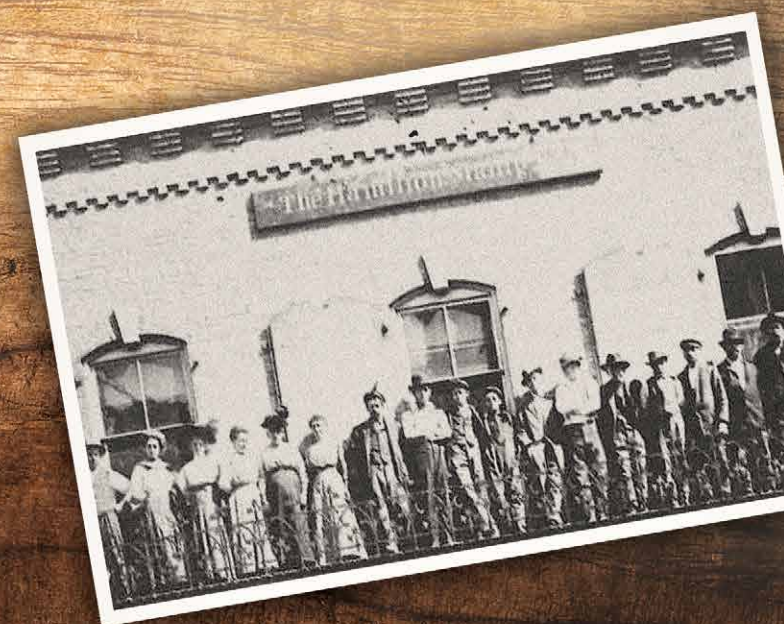


palmer HAMILTON

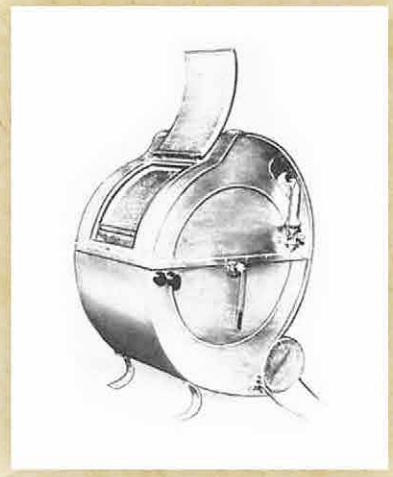


OVER 140 YEARS OF MANUFACTURING...



# 140 YEARS OF PRODUCT INNOVATION AND LEADERSHIP

## THE START.



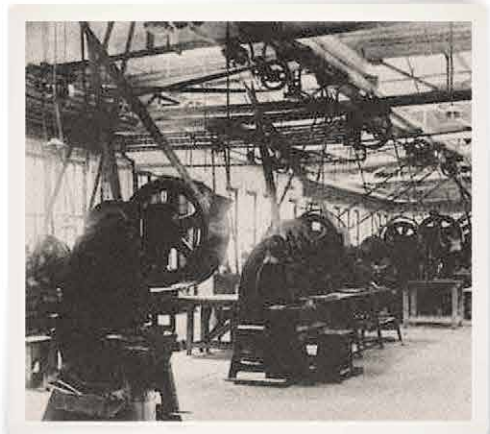
Palmer Hamilton, a Wisconsin based company, was founded in 1880 by James Edward Hamilton, a skilled woodworker. In the fall of 1880, William Nash, the publisher of the Two Rivers Chronicle approach Hamilton to help solve a printing problem he was having. Nash asked Hamilton if he could improvise a wood type for his printing press. Hamilton cut out the words "Grand Ball" on a saw and mounted the letters on another block of wood. Nash liked the print quality so much, he encouraged Hamilton to continue make wood types. In 1881, Hamilton constructed a building and over the course of the next 11 years, it grew to employ 200 men with \$500,000 in sales.

One of the company's most important developments took place in 1896 when Hamilton was the first in the country to start making dental cabinets. American Dental Cabinets, remain to this day, known for high quality and exceptional functionality.



The next big growth phase took place when, in another first, the Hamilton Company started to design and manufacturer drafting tables in 1917.

Edward Hamilton retired in the early 1920's. His son, E.P. took over the business and continued to innovate adding a medical line of furniture and engaging in contract manufacturing for a wide range of products including, radio cabinets, a juvenile line of furniture called "Chil Craft" and steel laboratory equipment . In 1938, the Company took over the full laboratory line of furniture from Invincible Company located in Manitowoc, WI. Then, the Company launched the first ever automatic clothes dryer in 1938. The home appliance line was sold in 1968.



**1880**  
Hamilton Industries founded by James Edward Hamilton in Two Rivers WI Wood Type enterprise  
Grand Ball headline type created by JEH

**1881**  
Built first factory

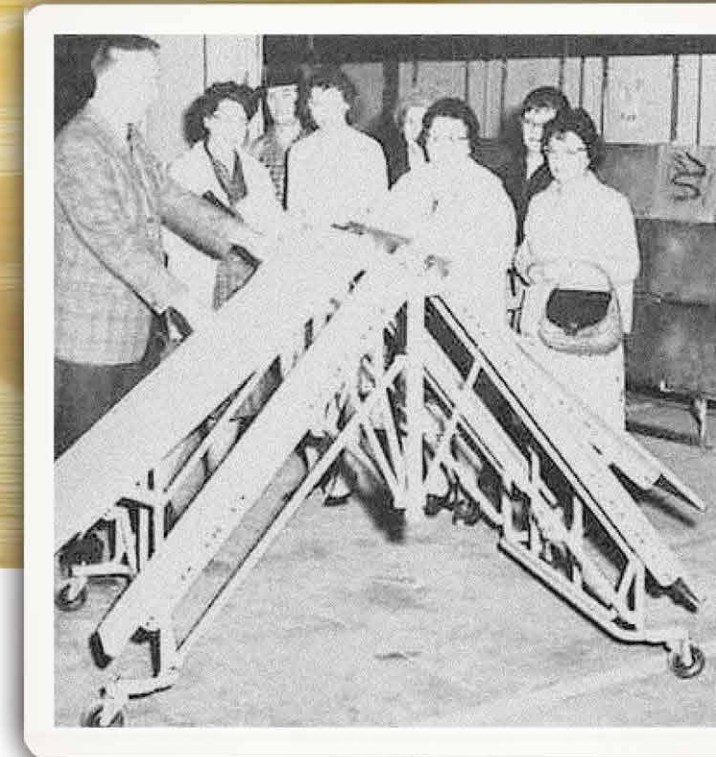
**1899**  
Hired Harry C Gowran as head bookkeeper He brought Dental Cabinetry to the company, using the name of American Cabinet Company

**1917**  
Hamilton Company enters Drafting Furniture field, fully adjustable tables to steel filing systems  
Contact Sales/Laboratory Sales Contract work for WWI fuselages

**1920's**  
Hamilton retires, his son, E.P. Hamilton took over business  
Radio cabinets as contract work

**1930's**  
Child Craft juvenile line of furniture, nursery furniture such as playpens, potty chairs, cribs.  
Production of full medical suites for physicians' offices  
Joined with Invincible Company of Manitowoc to build laboratory equipment

**1938**  
Hamilton Co took over entire line of lab furniture, including steel items (Hamilton Laboratory Furniture)  
Hamilton Manufacturing takes on J Ross Moore's concept of first automatic clothes dryer



# CONTINUING TO INOVATE AND BUILD

## THE MID-CENTURY.



Over the course of the next 15 to 20 years, the Hamilton Company continued to grow and excel at manufacturing it's various product lines. In 1959, the Company purchased the mobile folding table line from Minneapolis based Hadleman-Homme, Inc. This table revolutionized school caterias and laid the ground work for what is still the core business today. The Hamilton Company then added the Designer line of furniture in 1966 to compliment it's rapidly growing mobile folding table business. From 1968 to 1982, the Hamilton Company became part of American Hospital Supply Corporation headquartered in Evanston, IL. In 1982, AHSC sold the company to Charles Barancik and was renamed Palmer Snyder. Shortly after that, in 1986, the innovation trend continued when the MAX, a new table based system was introduced to the market.

Toward the end of the 1980's the mobile folding table line was continuing to grow rapidly and Palmer Snyder needed more manufacturing space. Charles Barancik wanted to keep manufacturing in Wisconsin and embarked on a search for a new location. He finally settled on an existing manufacturing plant located at 143 South Jackson Street in Elkhorn, WI. This 195,000 SF facility partially spans close to 3 blocks and currently serves and both the company headquarters as well as it's main manufacturing facility for all product lines.



The mobile folding table line production was moved from Two Rivers to Elkhorn in 1989.



1952

Introduction of library shelving line

1953

Discontinued juvenile field

1959

Hamilton Mfg purchases Mobile Folding Table from Haldeman-Homme of Minneapolis

1966

Designer line of fine furniture developed by Hamilton to complement Mobile Table line

1968

Hamilton Manufacturing sells the dryer line  
Hamilton serves as division of American Hospital Supply Corporation

1982

Charles Barancik purchased company from American Hospital Supply Corporation - named Palmer Snyder

1986

Introduction of Hamilton MAX, a new table-based furniture system

1989

Moved Mobile Table line from Two Rivers, WI to 143 South Jackson Street; Elkhorn, WI

# INDUSTRY LEADER IN EDUCATION FURNITURE



## THE MODERN.



The decade of the 90's was one of dramatic change. After successfully moving the mobile folding table line to a new facility in Elkhorn, Charles Barancik sold the company to Jerry Andino and Frank Nuesbaum, who changed the company name to Mesa Industries. Shortly thereafter, the company moved the Dental cabinet line to Elkhorn. A few short years after that, the company sold the medical line to MDT and then went into receivership with Northern Bank and Trust in 1995. In 1996 Rudolph Stone Investment Group purchased the assets of Mesa Industries and change the name to Palmer Snyder. As the business stabilized, the company made a significant move and entered the K-12 Foodcourt market, which remains a significant core strength today. Rudolph Stone sold the business to John Gardner in 2005 and became known as Palmer Hamilton.



Since John Gardner took ownership, the company has continued to add to it's expanding portfolio. In 2008, an outdoor furniture

line was added and then, rediscovering it's innovative roots, the first ever battery charging table was introduced to the market. Between 2005 and 2021, new and updated mobile folding tables were added and the company became the leader in designing and manufacturing furniture for K-12 Foodcourts. In 2018, the company started it's PHabLAB division that focuses on design, installing and maintaining STEM/STEAM spaces.



1990

Hamilton Industries sold the Mobile Table, Medical and Dental product lines to Jerry Andino and Frank Nuesbaum. Changed the name to Mesa Industries

1991

Mesa moved the Dental cabinet line from Two Rivers to Elkhorn

1994

Mesa sold the medical line to MDT; the mobile product line stayed in Elkhorn

1995

Mesa entered receivership with Northern Bank and Trust

1996

Rudolph Stone investment group purchased the assets of Mesa Industries and changed the name to Palmer Snyder

2004

Entered K-12 Food Court market

2005

John Gardner purchased company and changed name to Palmer Hamilton

2008

Added outdoor furniture line to growing portfolio

2012

First to introduce battery charging table to market - won NEOCON Award

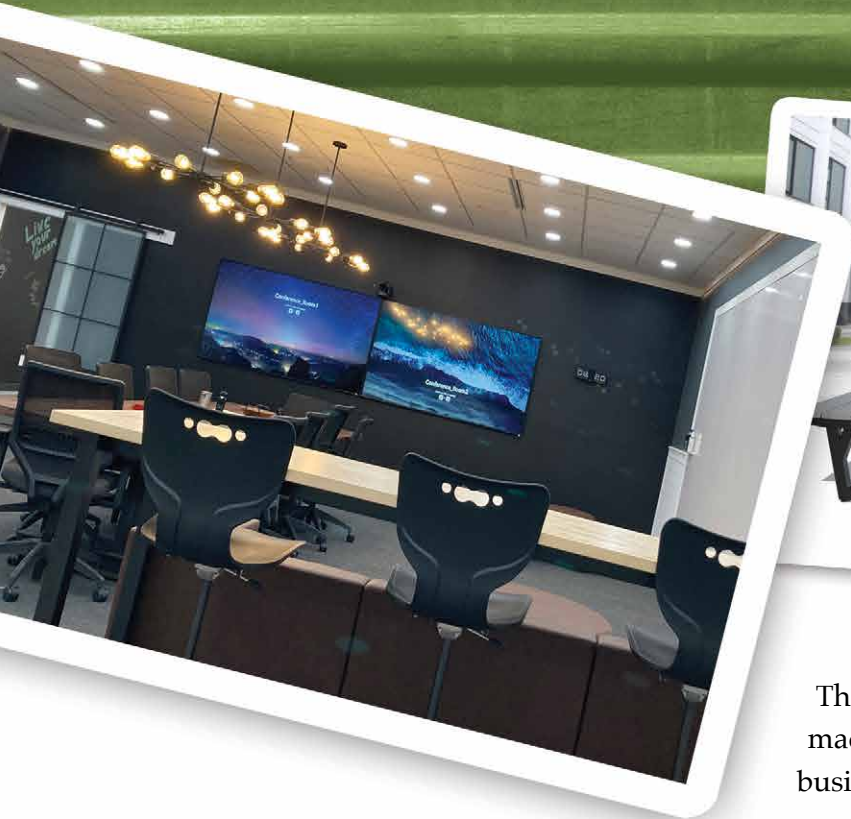
2014

Added upholstered furniture line

2021

Renovated 143 S. Jackson corporate office and installed various new, advanced manufacturing equipment.

# TODAY AND BEYOND...



Throughout 2021, the company made significant investments in the business, including \$3 million in new manufacturing equipment and a complete remodel of the corporate office space. Since 2020 Palmer Hamilton has launch numerous new products adding to the broadest product line offering in the industry today. Palmer Hamilton retains the long standing reputation of high quality products combined with an outstanding reputation for customer excellence.

palmer HAMILTON

143 S. Jackson Street  
Elkhorn, WI 53121-1911

Toll Free: 800-788-1028  
Local: 262-723-8200  
Fax: 262-723-5180

[www.PalmerHamilton.com](http://www.PalmerHamilton.com)

2022+  
Continue to innovate  
fresh new products...