

Cooperative Contracts Overview

Simplifying Procurement with Palmer Hamilton

Palmer Hamilton is honored to hold multiple nationally recognized cooperative purchasing contracts. These partnerships reflect our commitment to delivering high-quality products with exceptional service, while making the procurement process easier and more efficient for our customers.

Our Commitment

At Palmer Hamilton, we are driven by core values of innovation, collaboration, and integrity. As a family-oriented organization, we honor the legacy of our brand while embracing the unique contributions of our diverse team. Our culture fosters continuous improvement and inclusivity, ensuring that we deliver outstanding results to our partners and customers.

Why Purchase Through a Cooperative Contract?

When purchasing through one of Palmer Hamilton's cooperative contracts, customers benefit from:

- **Exclusive Discounts** based on product model, volume, and freight efficiencies.
- **Streamlined Procurement** with contracts managed entirely in-house.
- **Direct Purchasing** by issuing purchase orders directly to Palmer Hamilton LLC.
- **Transparent Pricing** with ceiling-based pricing models and consistent delivery rates across the continental U.S.

Available Cooperative Contracts

Palmer Hamilton is proud to be an awarded vendor with the following national purchasing cooperatives:

- **Sourcewell**
- **BuyBoard**
- **TIPS** (The Interlocal Purchasing System)
- **Choice Partners**

Members of these cooperatives enjoy discounted pricing—starting at 30% off the list price—which includes tailgate delivery and freight within the continental United States. For TIPS contracts, the discount increases to 40% off the list price; however, this pricing does not include freight. Additional charges may apply for shipments to Alaska and Hawaii.

Sourcewell (formerly NJPA) Cooperative Purchasing Organization:

Contract Name: Furniture Solutions with Related Accessories and Services.

Contract Number: Sourcewell 091423-PHL

Maturity Date: 12/4/2027

Contract Name: STEM Curriculum Solutions and Equipment with Related Accessories, Supplies, and Services.

Contract Number: Sourcewell Stem 010725-PHL

Maturity Date: 05/14/2029

BuyBoard - The Local Government Purchasing Cooperative Organization:

Contract Name: Furniture for Schools, Offices, Science Labs, Libraries, and Dormitories. Includes Decor and PHabLAB.

Contract Number: BuyBoard 767-25

Effective Dates: 04/01/2025 through 03/31/2026 with the possibility of two one-year renewals

Areas Served: All Texas Regions.

States Served: All states.

Contract Name: Food Service Equipment, Supplies and Appliances. Includes Décor and PHabLAB.

Contract Number: BuyBoard 683-22

Effective Dates: 12/01/22 – 11/30/2025

Areas Served: All Texas Regions.

States Served: AL, AZ, AR, CA, CO, CT, DE, DC, FL, GA, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WI, WV, WY.

TIPS The Interlocal Purchasing System Contract:

TIPS offers a significant 40% off list prices, plus freight, tailgate delivered.

Contract Name: Furniture, Furnishings and Services – Includes Décor and PHabLAB.

Contract Number: TIPS 220303

Effective Dates: 05/19/2022 - 05/31/2027, five-year terms with an option for renewal for an additional consecutive year.

States Served: AL, AK, AZ, AR, CA, CO, CT, DE, DC, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WI, WY, PR.

CHOICE PARTNERS (National Purchasing Cooperative)

Contract Name: Cafeteria Trades – Includes Décor and PHabLAB.

Contract Number: 23/019TP-01

Effective Dates: 02/24/2023 - 02/23/2026, 1 renewal options remaining

Areas Served: All Texas Regions.

States Served: All states.